

Sarah Gallienne, ALMI, FALU



Sarah is Regional Sales Director with Sun Life Financial and is based in Toronto. She is responsible for working with advisors to advance insurance product sales within the Greater Toronto Area.

Sarah graduated from the University of Western Ontario and has earned the Fellow of the Academy of Life Underwriters (FALU) and Associate of the Life Management Institute (ALMI) designations.

Sarah began her career in the New Business department of Aetna Canada where she worked as a Case Manager and Policy Issue Specialist. As Aetna became Maritime Life, Sarah moved into an underwriting role where she learned the art of insurance risk selection for life, disability, critical illness insurance and Long Term Care. Dedicated to the profession of Underwriting, Sarah served for 5 years on the executive committee of the Canadian Association of Living Benefits Underwriting, including a term as President of this national organization. A Living Benefits Specialist throughout her career, Sarah joined Sun Life Financial in 2007 as a Senior Underwriter focusing on large case Critical Illness applications. In 2010, she moved into her current role of Regional Sales Director. With 10 years of experience as an underwriter, Sarah brings the benefit of her vast technical knowledge and expertise to her work with advisors, aiding in the preparation of case submissions and efficient navigation of the underwriting process.